

www.GPBC-PGH.org.

THE CONNECTION

May 22, 2024

THE GREATER PITTSBURGH BUSINESS CONNECTION

We would love to see you every week. Please plan on joining us!

We will be meeting at Eat n' Park, Business Route 60, Pittsburgh, PA, Wednesday mornings at 7:15 AM and concludes at 8:30 AM.

The Greater Pittsburgh Business Connection is a group of professional men and women who meet each week to exchange business leads. Each category is exclusive. So JOIN NOW before your competitor does and reap the benefits of an additional sales force—your loyal CONNECTION members—who will be networking for you!

Visit our website: www.gpbc-pgh.org and follow us on Facebook at Greater Pittsburgh Business Connection – Airport West Chapter

| President | Jen Rosa |
|-----------------------------|-------------------|
| Vice President | Jason Henze |
| Treasurer | Bernie Slutiak |
| Secretary/Newsletter Editor | Suzette McCarrell |
| Historian/Membership | Jim Stossel |
| Social Media Administrator | Jen Rosa |

WELCOME TO OUR GUESTS!

Matthew and Micheline Barkley
Ice Cream Emergency!
(724) 987-2052
Ice10@icecreamemergency.com

MAY SPEAKERS

May 29, 2024

10 Minutes – Bill Paviol (Smart Wired Security) 5 Minutes – Bill Forde (KW Commercial Realty)

JUNE SPEAKERS

June 5, 2024

10 Minutes – Brian Thomas (BT Consulting) 5 Minutes – Nicole Sicilia (Piatt Sotheby's International Realty)

June 12, 2024

10 Minutes – Matt Yost (Yost Kitchen and Bath) 5 Minutes – Jen Rosa (Cruise Planners)

June 19, 2024

10 Minutes – Eddie Grimes (Good Advertising) 5 Minutes – Stephanie Milazzo (Mary Kay)

REFERRALS

| | | | 2024 Total | | March | | April | |
|-----------|-------------|------------------------|------------|----------|-------|----------|-------|----------|
| First | Last | Company | Given | Received | Given | Received | Given | Received |
| Erdem | Ankarali | Erdem Fitness | | 6 | | 2 | | |
| Susan | Ansell | СРА | 4 | 5 | | 1 | | 1 |
| Barbara | Dejohn | Colonial Life | 3 | 3 | | | | |
| Bill | Forde | KW Commercial Realty | 2 | | 1 | | 1 | |
| Eddie | Grimes | Good Advertising | 6 | 4 | 3 | 2 | | |
| Jason | Henze | Overhead Door Co | 1 | 3 | | | | 1 |
| Nick | Hollinger | Victorian Finance, LLC | 1 | 1 | | | 1 | |
| Jim | Kernick | Dick Kernick Auto | 3 | 4 | 1 | 1 | | 1 |
| Danielle | Kicielinski | Dollar Bank | 2 | 6 | 2 | 4 | | 1 |
| Brian | Koeberle | Koeberle Law | 5 | 6 | 1 | 3 | | |
| Suzette | McCarrell | McCarrell Landscape | 2 | 1 | 1 | | | |
| Stephanie | Milazzo | Marykay | 7 | 1 | 2 | | 1 | |
| Bill | Paviol | Security | 2 | 4 | 1 | 1 | | 1 |
| Jen | Rosa | Cruise Planners Travel | 3 | 3 | 1 | | 2 | |
| Nicole | Sicilia | Piatt Sotheby Realty | 2 | 1 | | | | 1 |
| Bernie | Slutiak | Ins Consultants of Pgh | 7 | 4 | 2 | 1 | 2 | 2 |
| Jim | Stossel | LPL financial | 2 | | | | | |
| Brian | Thomas | BT Consulting | 3 | | 1 | | 1 | |
| Matt | Yost | Bath & Kitchen Const. | 1 | 3 | | 1 | | |
| Brad | Amper | Rohrich Toyota | | 1 | | | | |
| | | TOTALS | 56 | 56 | 16 | 16 | 8 | 8 |

^{**} Due to lack of space some months are hidden from view

Please send referrals given weekly. Updated list will be posted at the end of the month. Smccarrell@McCarrellLandscapeConstruction.com

GPBC MEMBERSHIP DIRECTORY

| ANSELL & ASSOCIATES, P.C. | LPL FINANCIAL | BT CONSULTING SERVICE |
|--------------------------------------|---|---------------------------------------|
| (Certified Public Accountant) | (Financial advisor) | (Small Business Computer |
| | | Consulting) |
| Susan J. Ansell, CPA | James J. Stossel, MBA | |
| PO Box 272 | LPL Financial Advisor | Brian Thomas |
| Cecil, PA 15321 | 6000 Babcock Blvd | 123 Washington Street, Suite 151, |
| I · · · · | Suite 1009B | Washington, PA 15301 |
| Tel: (724) 926-8751 | Pittsburgh, PA 15237 | _ |
| Cell: (724) 350-6218 | Tel: (412)364-6446 x302 | Tel: (412) 469-0733 |
| sansellcpa@gmail.com | Fax: (412)369-2772 | Fax: (412) 469-0732 |
| www.ansellcpa.com | | bthomas@btconsultingservice.com |
| | j.stossel@lpl.com www.JamesStossel.com | www.btconsultingservice.com |
| | www.JamesStosser.com | |
| COLONIAL LIFE | CMART WIRED CECLIDITY | MACADDELL LANDSCADE |
| | SMART WIRED SECURITY | McCARRELL LANDSCAPE |
| (Supplemental Employee Insurance | (Security) | CONSTRUCTION, LLC |
| Benefits) | | (Landscape Construction – Residential |
| | Bill Paviol | & Commercial) |
| Barbara DeJohn | Cell: 412.722.3102 | |
| Cell: (412) 600-5483 | Paviol@yahoo.com | Suzette McCarrell |
| Fax: (412) 778-8227 | | Tel: (724)- 695-9099 |
| barbara.dejohn@coloniallifesales.com | | Cell:(724)747-9794 |
| | | smccarrell@McCarrellLandscapeConst |
| | | ruction.com |
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| | | www.mccarrelllandscapeconstruction. |
| | | com |
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| GOOD ADVERTISING | INSURANCE CONSULTANTS | CRUISE PLANNERS |
| (Advertising Specialties) | OF PITTSBURGH | (Travel Advisor) |
| Eddie & Sandy Grimes | (Insurance) | |
| 1167 School St | | Jenifer Rosa |
| Pittsburgh, PA 15205 | Bernard Slutiak | 6200 Steubenville Pike |
| Office (412) 921-1325 | 300 Mt. Lebanon Blvd Suite 205A | McKees Rocks, PA 15136 |
| Cell (412)576-7513 | Pittsburgh, PA 15234 | 732-641-3500 |
| goodadv@comcast.net | Tel: (412) 344-2800 | Jen.Rosa@cruiseplanners.com |
| www.good-advertising.com | | www.splendorvacations.com |
| grimes.s@comcast.net | Cell: (412) 498-7990 | www.spieridorvaedtions.com |
| grimes.s@comcast.net | bslutiak@icpitt.com | |
| KERNICK TIRE CENTER & | KOEBERLE LAW FIRM | MARY KAY |
| AUTO REPAIR | (Attorney) | (Skincare) |
| (Automobile Services) | , , , , | , |
| | Brian Koeberle | Stophanio Milazzo |
| Jamas Kamaial. | | Stephanie Milazzo |
| James Kernick | 2 Penn Center West Suite 115 | Senior Sales Director |
| 4470 Steubenville Pike | Pittsburgh, PA 15276 | 3122 Heights Road |
| Robinson Township, PA 15205 | Tel: (412) -788- 9554 | Aliquippa, PA 15001 |
| Tel: 412-922-6181 | brian@koeberlelaw.com | Tel:(814) 322-7486 |
| kernicktire@verizon.net | www.koeberlelaw.com | mkdazzlingdivas@hotmail.com |
| | | www.marykay.com/stephaniemilazzo |
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| Erdem Fitness | VICTORIAN FINANCE, LLC. | PIATT SOTHEBY'S INTERNATIONAL |
|--------------------------------|--|--|
| (Personal Trainer & Nutrition | (Mortgage Loan Officer) | REALTY |
| Coach) | Nick Hollinger | (Residential Realty) |
| Erdem Ankarali | 2570 Boyce Plaza Rd | Nicole Sicilia |
| Di dem rimaran | Pittsburgh, PA 15241 | 519 Broad Street |
| Phone: 207-632-8098 | | Sewickley, PA 15143 |
| erdem@virtuefithealth.com | Office: 412-643-4680 | |
| www.erdemfitness.com | Mobile: 412-877-9041 | Mobile: 412-452-2595 |
| | nhollinger@victorianfinance.com www.nhollinger.victorianfinance.com | nsicilia@piattsir.com |
| | www.infoliniger.victorianimance.com | www.piattsir.com |
| | | |
| KELLER WILLIAMS COMMERCIAL | OVERHEAD DOOR COMPANY OF GREATER | DOLLAR BANK |
| (Commercial Realty) | PITTSBURGH | (Bank) |
| | (Commercial, Industrial, & Residential | |
| Bill Forde | Garage Door Sales & Installation) | Danielle Kicielinski |
| 1500 Oxford Drive Suite 110 | | 45 Walsh Road Pittsburgh PA 15205 |
| Pittsburgh, PA 15102 | Jason Henze | (Crafton Office) |
| | 400 Poplar Street | |
| Office: 412-854-4000 ext 308 | Pittsburgh, PA. 15223 Phone (412) 781-4000 X 216 | Office: 412-922-4208 |
| Mobile: 412-439-0429 | Cell: (412)- 337-1875 | Mobile: 412-302-2233 |
| bforde@kwcommercial.com | jhenze@ohdpgh.com | Distriction of 2004 Order to the contract of t |
| www.kwcommercial.com | www.overheaddoorpittsburgh.com | Dkicielinski264@dollarbank.com |
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| YOST KITCHEN & BATH | | |
| (Kitchen & Bath Construction | | |
| Services) | | |
| Matt Yost | | |
| 111 Carrick Avenue | | |
| Pittsburgh, PA 15210 | | |
| | | |
| Mobile: 304-816-1725 | | |
| mattyost31692@hotmail.com | | |
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Always looking for **New Members** to join us! Who do you know?

** Florist, Spa, Hair Salon, Chiropractor, Dentist, Hospitality Management, Baker, Interior Designer/Decorator, Plumber, Roofer, HVAC, Payroll Processing, Printing Services, etc......